



Philo D. Hall  
Strategic Advisor

T: 202-861-1382  
phall@ebglaw.com

Drawing upon nearly 12 years of experience in a series of federal government health policy positions, Philo Hall brings insight into the legal, policy, budgetary, and political factors influencing federal agency decision making.

Philo's experience includes:

- Counseling health plans, providers, manufacturers, and related investors on complex reimbursement issues arising under Medicare and Medicaid law and policies
- Advising health systems, health plans, and providers on the legal and regulatory matters arising under the transition to value-based care reimbursement and accountable care
- Providing interpretive and practical advice regarding the oversight and compliance requirements unique to Medicare Advantage and Medicare Prescription Drug plans, as well as responding to related federal sanctions
- Advising health care providers, health-related companies, financial institutions, and investors of health care industry trends and relevant federal and state public policy developments
- Aiding health care providers, health plans, and related companies in the development and operation of out-of-network billing arrangements to assure compliance with federal and state laws
- Advising public and private clients in the development of legislative and regulatory advocacy strategies involving government health programs, including assisting with the development and implementation of public stakeholder engagement efforts
- Counseling clients and conducting regulatory due diligence in connection with various strategic transactions, such as mergers, acquisitions, and affiliations

## Credentials

### Education

- Catholic University of America (J.D.)
  - Columbus School of Law
- College of the Holy Cross (B.A.)

### Professional & Community Involvement

- American Health Lawyers Association
- American Bar Association, Health Law Section
- Federalist Society

## Focus Areas

### Services

Health Care Compliance

Health Payer/Provider Relations

Population Health Strategies

### Media

End-to-End Expertise: Understanding Business Needs

### Insights

Philo Hall Quoted in “Puerto Rico: The ‘Canary in the Coal Mine’ for Medicare Advantage Growth”  
July 19, 2022

CMS Framework for Health Equity: An Opportunity for Client Advocacy  
May 20, 2022

MACRA Proposed Rule: CMS Provides Details on Implementing Medicare’s New Quality Payment Program  
May 27, 2016