

## Life Sciences

Maneuvering through the federal regulatory review and approval process can be daunting, and years of research and investment can hang in the balance. Medical device, pharmaceutical, biotechnology, and other life sciences companies look to EBG Advisors to craft comprehensive, practical, and innovative solutions tailored to their particular needs and goals. We are adept at guiding clients (ranging from startup life sciences companies to many of the largest medical device manufacturers) through the maze of regulatory requirements and keeping them abreast of industry developments and trends.

Our consultants have real-world experience working inside federal regulatory agencies and within the life sciences industry. And many of our consultants have backgrounds that combine scientific, technical, industry, and legal knowledge and experience. Our clients benefit, in terms of the quality and efficiency of advice, when the learning from these disciplines is integrated into the options presented within a legal and regulatory framework.

In addition, our consultants have in-depth knowledge of the medical device environment. Medical device clients value our ability to anticipate change, optimize Food and Drug Administration (FDA) submissions, lessen costs spent during the submission process, maximize product revenue and profits, and strengthen their competitive advantage.

### ***FDA Regulatory Clearance and Approval***

Clients rely on EBG Advisors to support them through the FDA clearance and remediation process as well as other federal and state agency requirements. Using our vast experience in this area, we help clients successfully navigate the regulatory

### **Team**

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quagmire. Drug and medical device manufacturers also turn to us to assist them in bringing new products and innovations to market more quickly and efficiently.

EBG Advisors steers clients through many other facets of the regulatory clearance and remediation process, from determining the best way to collect the scientific and clinical evidence needed by regulators to building an appropriate health economics case for reimbursement.

Our FDA regulatory support services also include:

- Guiding early product development and investigational phases
- Assisting with FDA regulatory clearance and approval
- Helping with quality system remediation
- Helping with business planning and reimbursement
- Counseling on post-approval compliance and enforcement
- Advising on regulatory opportunities and other issues
- Assisting with licensing and technology transfer, supply chain and distribution, and clinical trials

## Projects

Medicare Compliance for DMEPOS Supplier  
December 31, 2021

## Media

Direct Access Laboratory Testing: Future FDA Proposed Regulations on LDTs

Direct Access Laboratory Testing: Navigating the Regulatory Landscape

Unpacking FDA's Final Clinical Decision Support Guidance

## Insights

Bradley Merrill Thompson Quoted in "The FDA Plans to Regulate Far More AI Tools as Devices. The Industry Won't Go Down Without a Fight"  
Media Coverage | *STAT News* | February 23, 2023

Bradley Merrill Thompson Quoted in "Why Congress Quietly Just Gave the FDA More Power"  
Media Coverage | *WBUR* | February 10, 2023

Bradley Merrill Thompson Quoted in “Torres Says Regulatory Alignment a Pressing Consideration for AI Change Control Draft”

Media Coverage | *BioWorld* | October 24, 2022

Bradley Merrill Thompson Quoted in “Software to Predict Risk of Sepsis, Stroke Should Be Regulated as a Medical Device, Says FDA”

Media Coverage | *Medtech Dive* | October 11, 2022

Bradley Merrill Thompson Quoted in “FDA Acknowledges Shortcomings of Pre-Cert Pilot in Report”

Media Coverage | *RAPS Regulatory Focus* | October 3, 2022

Bradley Merrill Thompson Quoted in “FDA Talks Takeaways from Software Precert Pilot”

Media Coverage | *POLITICO* | September 27, 2022

Bradley Merrill Thompson Mentioned in “FDA Draft for Digital Tech in Clinical Trials Languishes Despite Agency’s Digital Push”

Media Coverage | *BioWorld* | September 1, 2022

Epstein Becker Green’s Unpacking Averages Report “Casts Doubt on Value of US FDA’s Breakthrough Devices Program”

Media Coverage | *BioWorld* | August 3, 2022

Richard Hughes’ Article on Immunization Access Cited in “A Twenty-First Century ‘Vaccines for Children’ Program”

Media Coverage | *HealthAffairs* | July 12, 2022

Bradley Merrill Thompson Quoted in “FDA Ends Pre-Cert but Could Revisit in the Future, with Congress’ Help”

Media Coverage | *Inside Health Policy* | May 31, 2022

## Contact

EBG Advisors is prepared to assist you with undertakings ranging from launching products to obtaining regulatory approval and legal representation. Please provide us with an overview of how we may be of service, or, if you have any questions, let us know and we’ll direct them to the right consultant.

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