



Mark E. Lutes

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Mark E. Lutes is a Strategic Advisor with EBG Advisors, Inc. Mr. Lutes also serves as Chair of Epstein Becker Green's Board of Directors, an affiliate of EBG Advisors. He also offers strategic counsel in health policy and on reimbursement strategy.

Mr. Lutes is a leader in representation of private equity and financial services firms with health care companies in their portfolios. He routinely deploys multidisciplinary teams of attorneys, reimbursement specialists, engineers and scientists, to assess the reimbursement, FDA and other domestic and international regulatory approvals, fraud and abuse compliance, CMS and legislative landscapes and other issues impacting proposed client investments in health care companies. Mr. Lutes combines experience with the corporate aspects of transactions with his deep experience in health care compliance issues to provide clients with practical advice in the negotiation of warranty and indemnification issues and in assessing risk factors in health and life science deals. He has advised on the largest transactions in the health care market including services, pharmaceutical and device companies.

Mr. Lutes is also an experienced antitrust counselor to health care companies contemplating mergers or acquisitions and has facilitated the antitrust clearance of numerous significant hospital mergers. He has managed the defense of high profile healthcare antitrust actions by the FTC.

Mr. Lutes has a deep understanding of managed care markets and regulation. He is consulted by a variety of providers and payors in structuring innovative payment arrangements. Additionally, he counsels on hospital and physician ventures and compliance issues and in the area of information privacy and security. Mr. Lutes has developed privacy and security audit tools which support client compliance needs.

Memberships & Affiliations

- American Bar Association, Antitrust and Insurance Sections
- American Health Lawyers Association
- District of Columbia Bar, Health Law Committee
- Maryland Bar Association, Health Law Committee
- Privacy Officers Association, Advisory Board

Education

- Georgetown University Law Center (J.D.)
- Rutgers University (M.P.A.)
 - Eagleton Institute of Politics
 - H.E.W. Public Service Fellow
- Georgetown University (B.S.F.S.)
 - School of Foreign Service